



SHOW COMMITMENT AND VALUE TO YOUR BUYER-CLIENTS

FREE MEMBER BENEFIT

BECOME AN ACCREDITED BUYER'S REPRESENTATIVE (ABR®) TODAY



Learn to communicate your value to buyers in this ever-evolving real estate landscape.

TAKE THE ABR® DESIGNATION COURSE **FOR FREE** (\$295 VALUE)

TAKE THE COURSE VIRTUALLY: SELF-PACED OR INSTRUCTOR LED

REGISTER

What You'll Learn in the ABR® Course



Buyer Representation Agreements and Buyer Counseling Sessions

Learn how to create a buyer representation agreement, conduct a successful buyer consultation, and communicate your value to clients.



Navigate Each Step of the Buyer Side Transaction Process

Understand every piece of the transaction puzzle, including the search-showing-selection process, offers and negotiations, appraisals, and closing on the property.



Communicating Your Value as A Buyer's Representative

This course covers how you can promote yourself in the buyer's market as a buyer's rep and grow your business using ABR® designee member benefits.

***TAKING THE ABR® DESIGNATION COURSE IS THE FIRST STEP IN EARNING YOUR DESIGNATION [CLICK HERE FOR MORE INFORMATION AND FULL REQUIREMENTS](#)**